

TeamStrength Leadership Workshop 2016 Classic Books

1. **The Advantage by Patrick M. Lencioni**

In this book, Lencioni brings together his vast experience and many of the themes cultivated in his other best-selling books and delivers a first: a cohesive and comprehensive exploration of the unique advantage organizational health provides.

2. **Raving Fans by Ken Blanchard**

Written in the parable style of *The One Minute Manager*, *Raving Fans* uses a brilliantly simple and charming story to teach how to define a vision, learn what a customer really wants, institute effective systems, and make Raving Fan Service a constant feature—not just another program of the month.

3. **Lincoln on Leadership by Donald T. Phillips**

Lincoln on Leadership is the first book to examine Abraham Lincoln's diverse leadership abilities and how they can be applied to today's complex world.

4. **Financial Intelligence by Karen Berman**

Accessible, jargon-free, and filled with entertaining stories of real companies, *Financial Intelligence* gives nonfinancial managers the confidence to understand the nuance beyond the numbers—to help bring everyday work to a new level.

5. **The Great Game of Business by Jack Stack**

The Great Game of Business started a business revolution by introducing the world to open-book management, a new way of running a business that created unprecedented profit and employee engagement.

6. **The Four Agreements by Don Miguel Ruiz**

Bestselling author Don Miguel Ruiz reveals the source of self-limiting beliefs that rob us of joy and create needless suffering. Based on ancient Toltec wisdom, *The Four Agreements* offer a powerful code of conduct that can rapidly transform our lives to a new experience of freedom, true happiness, and love.

7. **Younger Next Year by Chris Crowley**

This book shows us how to turn back our biological clocks—how to put off 70% of the normal problems of aging (weakness, sore joints, bad balance) and eliminate 50% of serious illness and injury.

8. **Built to Last by Jim Collins**

Filled with hundreds of specific examples and organized into a coherent framework of practical concepts that can be applied by managers and entrepreneurs at all levels, *Built to Last* provides a master blueprint for building organizations that will prosper long into the 21st century and beyond.

9. **Decisive by Chip Heath**

In *Decisive*, the Heaths, based on an exhaustive study of the decision-making literature, introduce a four-step process designed to counteract these biases. Written in an engaging and compulsively readable style, *Decisive* takes readers on an unforgettable journey, from a rock star's ingenious decision-making trick to a CEO's disastrous acquisition, to a single question that can often resolve thorny personal decisions.

10. **Good to Great by Jim Collins**

Over five years, the team analyzed the histories of all twenty-eight companies in the study. After sifting through mountains of data and thousands of pages of interviews, Collins and his crew discovered the key determinants of greatness -- why some companies make the leap and others don't.

TeamStrength Leadership Workshop 2016 New Books

1. **ReLaunch by Mark Rutland**

Dr. Mark Rutland has led three institutional turnarounds over the past twenty-five years. He has seen organizations that were dying come to new life. And he knows the steps you need to take right now.

2. **Good Profit by Charles G. Koch**

Based on five decades of interdisciplinary studies, experimental discovery, and practical implementation across Koch businesses worldwide, the core objective of MBM is to generate good profit. Good profit is what follows when long-term value is created for customers, employees, shareholders, and society.

3. **The Sales Acceleration Formula by Mark Roberge**

As SVP of Worldwide Sales and Services for software company HubSpot, Mark led hundreds of his employees to the acquisition and retention of the company's first 10,000 customers across more than 60 countries.

4. **Meditation in a New York Minute by Mark Thornton**

Executive meditation coach Mark Thornton writes about a revolution—finding your deepest heart in everyday moments. In *Meditation in a New York Minute*, Thornton demystifies meditation and makes it accessible to all. He presents his program for enjoying the many benefits of meditation—stress reduction, energy, mental clarity—in a New York minute.

5. **Grit by Angela Duckworth**

In this instant New York Times bestseller, pioneering psychologist Angela Duckworth shows anyone striving to succeed—be it parents, students, educators, athletes, or business people—that the secret to outstanding achievement is not talent but a special blend of passion and persistence she calls “grit.”

6. **The Churchill Factor by Boris Johnson**

Boris Johnson celebrates the singular brilliance of one of the most important leaders of the twentieth century. Taking on the myths and misconceptions along with the outsized reality, he portrays a man of contagious bravery, breathtaking eloquence, matchless strategizing, and deep humanity.

7. **15 Invaluable Laws of Growth by John C. Maxwell**

Are there tried and true principles that are always certain to help a person grow? John Maxwell says the answer is yes. He has been passionate about personal development for over fifty years, and for the first time, he teaches everything he has gleaned about what it takes to reach our potential.

8. **The One Thing by Gary Keller**

In this book, you'll learn to cut through the clutter, achieve better results in less time, build momentum toward your goal, dial down the stress, overcome that overwhelmed feeling, revive your energy, stay on track, and master what matters to you.

9. **Dr. Tony's Timely Tips by Tony Alessandra**

In the pages of this book, you'll be able to wake up to messages about positivity, confidence, the Five C's Of Effective Execution, role models and up to 90 more topics!

10. **Flash Boys by Michael Lewis**

In Michael Lewis's game-changing bestseller, a small group of Wall Street iconoclasts realize that the U.S. stock market has been rigged for the benefit of insiders. They band together—some of them walking away from seven-figure salaries—to investigate, expose, and reform the insidious new ways that Wall Street generates profits. If you have any contact with the market, even a retirement account, this story is happening to you.